

The implications of land-market representation for the interpretation of empirical land-use change models

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Why model land values?

- Understand existing determinants of land prices
- Anticipate future land price trajectories
- Test policies, scenarios, etc.
- Last two require projections of future patterns and trajectories

Limits of available tools

- Geographical model effectively project change patterns, but haven't accounted for market influences
- Hedonic regressions track drivers of value, but don't project or account for market dynamics
- Agent-based market models hold promise, but are not yet fully empirical

Open methodological questions

- What might be “best practice” for using hedonic regression to project land-value change?
- What important issues might research face as they more fully develop empirical agent-based land market models?
- How might agent-based modeling be used as a computational laboratory to shed light on these questions?

What is an Agent-Based Model (Agent-based computational economics)?

- A simulation model that includes:
 - A collection of autonomous decision-making agents
 - A specification of an environment through which agents interact
 - A specification of interdependencies among agents, their environment, or both
 - A set of rules governing sequencing of actions and information flows
- Often implemented through computer code
- NOT a set of equilibrium conditions

How is this different?

- Standard approach: story about “invisible hand” motivates a set of equilibrium conditions
- ABM approach simulates the interactions behind the story
- Equilibrium may be reached when gains from trade are exhausted
- Equilibrium is not imposed
- There may not be an equilibrium!

Modeling in the traditional scientific method:

Mathematically expressed behavioral model



Hypotheses derived via deductive mathematics or logic



Empirical testing via inductive data analysis

Agent-based
behavioral model



Simulated data generated
through multiple model runs



Hypotheses derived via
inductive analysis of
simulated data

**The “third way
of science”:**



Empirical testing via
inductive data analysis

Land use modeling in the traditional econscientific method

- Analytical, theoretical, deductive models



- Theoretical land values
- Simple urban land-use development patterns

Regression models
(Hedonic, lim-dep,
duration)



Probabalistic
transition rules

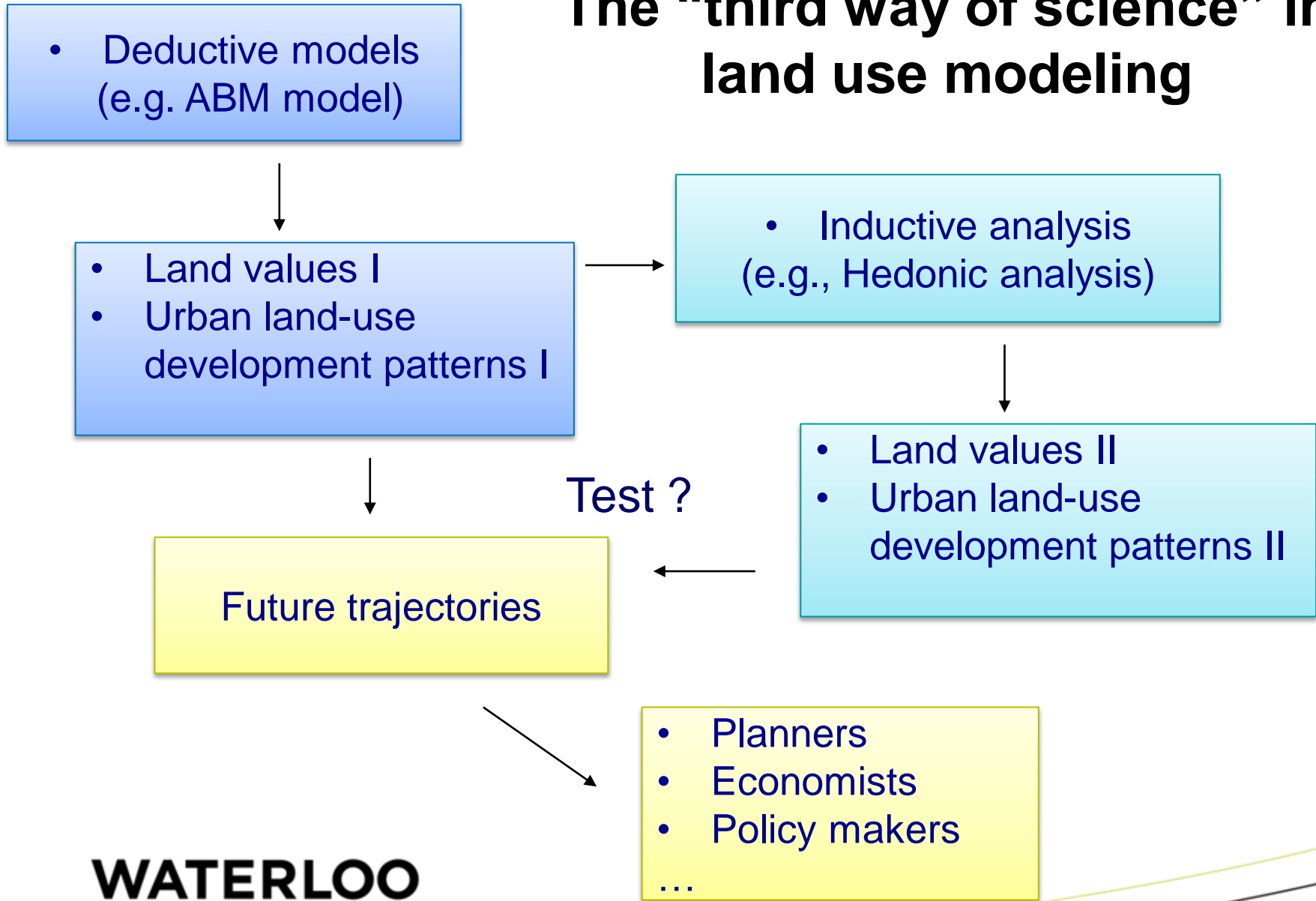


Simulated future
trajectories, location
and pattern



- Planners
- Economists
- Policy makers
- ...

The “third way of science” in land use modeling



Hedonic analysis

- **Merit**--wide use in the analysis of land market interactions and endogenous price formation
- **Biases**--Omission of agent data and important market mechanisms

	Common case	Best case
Research data	Spatial data only	Spatial and agent data (buyers/sellers)
Market representation	Sequential or sophisticated location and allocation	Including budget constraints and competitive bidding

Research questions

Hedonic-regression-based projection algorithms

**How successfully
can hedonic
models
project/recreate
market landscapes?**



**How is the projection
accuracy affected by
available data and
representation of market
mechanisms ?**

Land-use and land-value change

Research goals: Explore value added of:

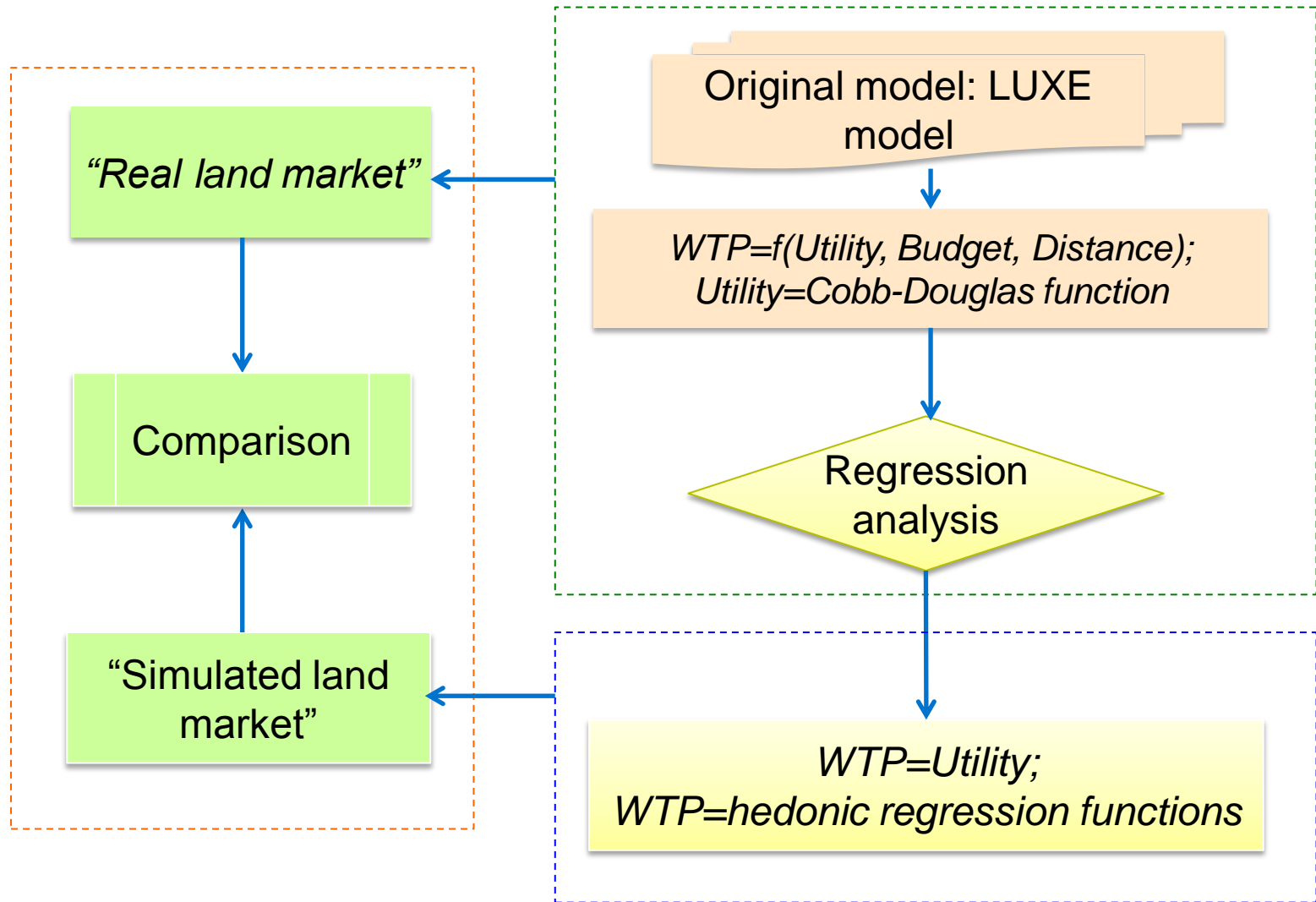
1 Supplementing hedonic analysis with the buyer and seller data

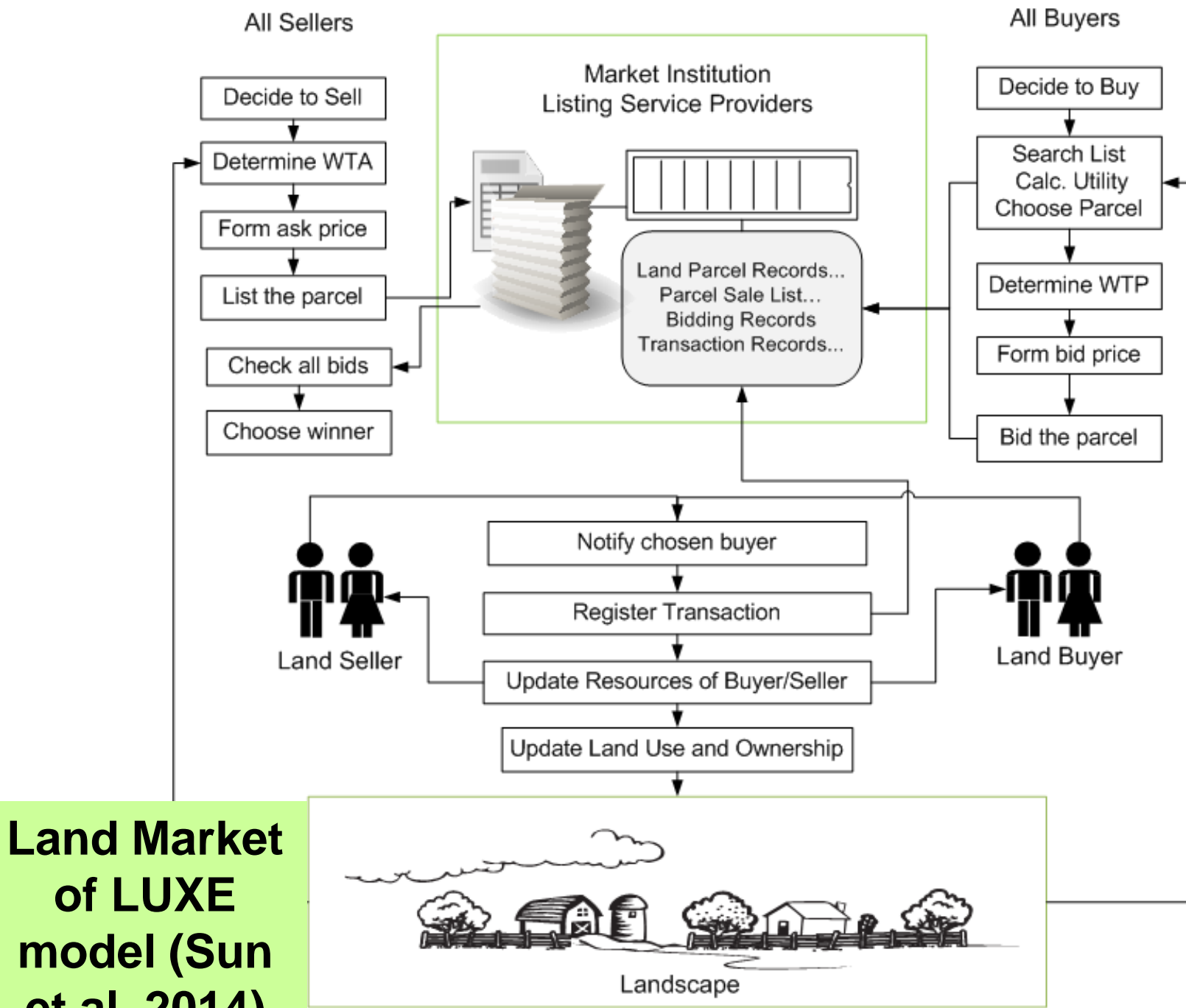
2 Considering market mechanisms

3 Enriching statistical techniques with ABM computational laboratory

**New perspective of
land use projection
models**

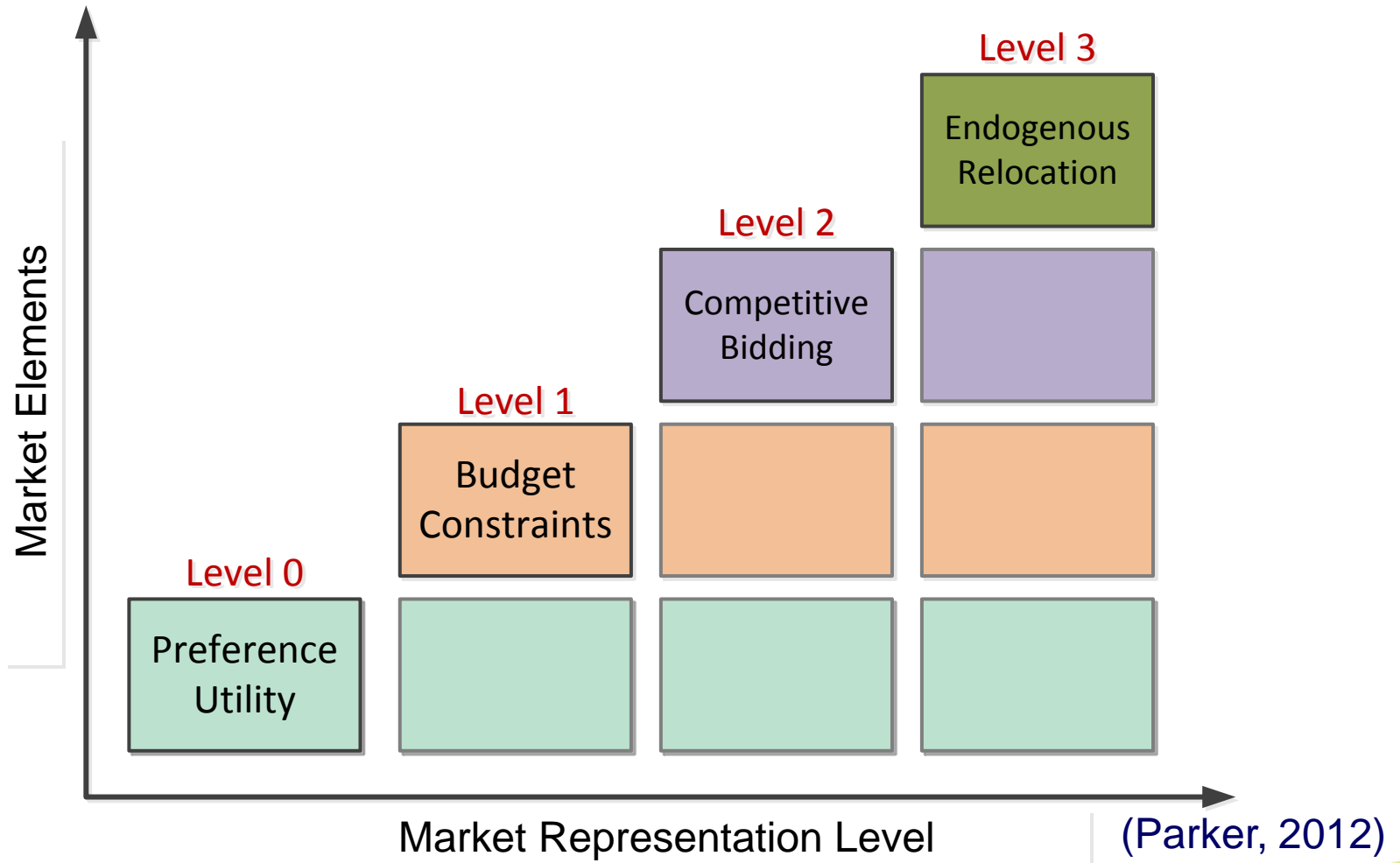
Flow chart





**Land Market
of LUXE
model (Sun
et al. 2014)**

Land market elements



Experimental design

	Analytical WTP	WTP_S	WTP_AS
Level 0		L0_WTP_S	L0_WTP_AS
Level 2	Original Model	L2_WTP_S	L2_WTP_AS

- Level 0: First come first served
- Level 2: Budget-constrained competitive bidding
- WTP_S: Only spatial data (distance to CBD; open space amenities)
- WTP_AS: Spatial and agents' data (budget; preferences)

Key functions in experiments

	WTP function	Utility function
Original Model	$WTP = f(BUD, DIS, Utility)$	<i>Cobb-Douglas</i>
WTP_S	$WTP_S = f(DIS, OSA)$	$Utility = WTP_S$
WTP_AS	$WTP_AS = f(DIS, OSA, BUD, PRE)$	$Utility = WTP_AS$

$$WTP = (BUD - TransCost) \times \frac{Utility^2}{Utility^2 + b^2}$$

$$Utility = A^a \times P^b$$

$$WTP_S = a_1 + b_1 \cdot DIS + c_1 \cdot OSA$$

$$WTP_AS = a_2 + b_2 \cdot DIS + c_2 \cdot OSA + d_2 \cdot BUD + e_2 \cdot PRE$$

Hedonic
regression
analysis

Land-use
change and
transaction
prices patterns

Spatio-
temporal
patterns of land
rents

Finding and comparisons

Quantity of
change

Economic
metrics

Measures of
fragmentation

Hedonic analysis (baseline model)

<i>WTP_S</i>	
r^2	80.76%
a_1 (cons)	25.53***
b_1 (DIS)	-3.57***
c_1 (OSA)	125.99***

<i>WTP_AS</i>	
r^2	99.62%
a_2 (cons)	-21.09***
b_2 (DIS)	-1.79***
c_2 (OSA)	41.14***
d_2 (BUD)	0.66***
e_2 (PRE)	-7.48***

- As expected, travel cost and open-space amenities are overvalued when budget and preferences are omitted

Land-use change and transaction prices patterns

- **Level 0**

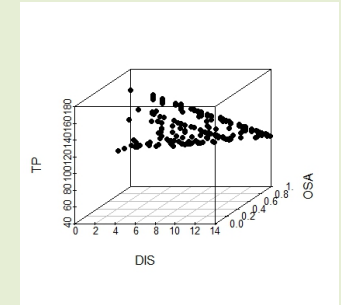
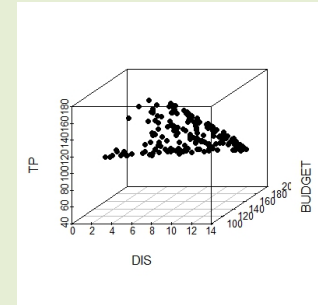
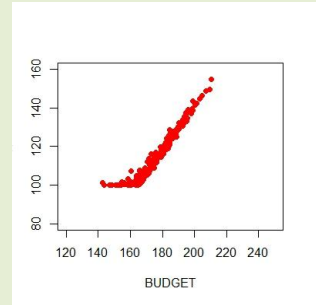
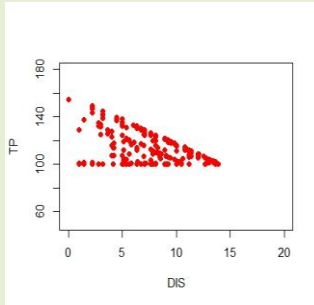
TP VS DIS

TP VS BUDGET

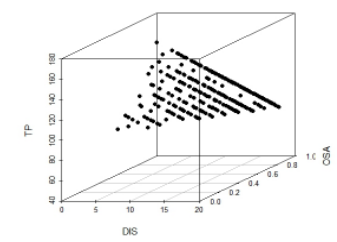
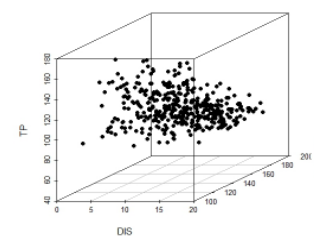
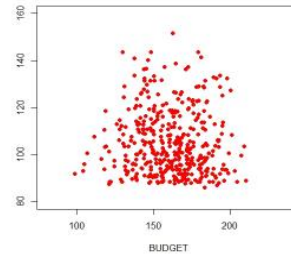
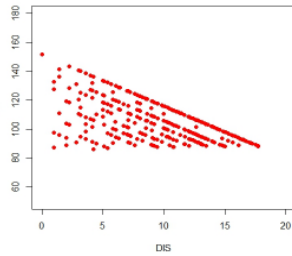
TP VS DIS & BUDGET

TP VS DIS & OSA

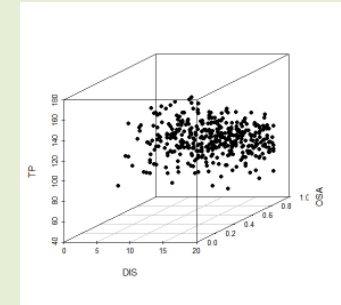
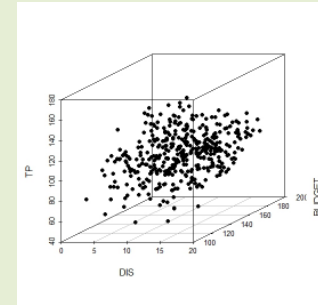
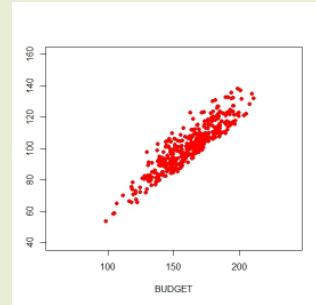
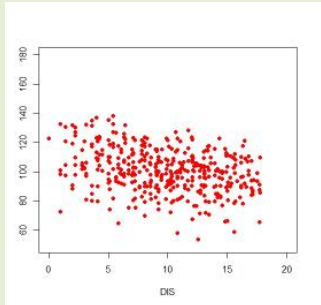
Original Model



L0_WTP_S



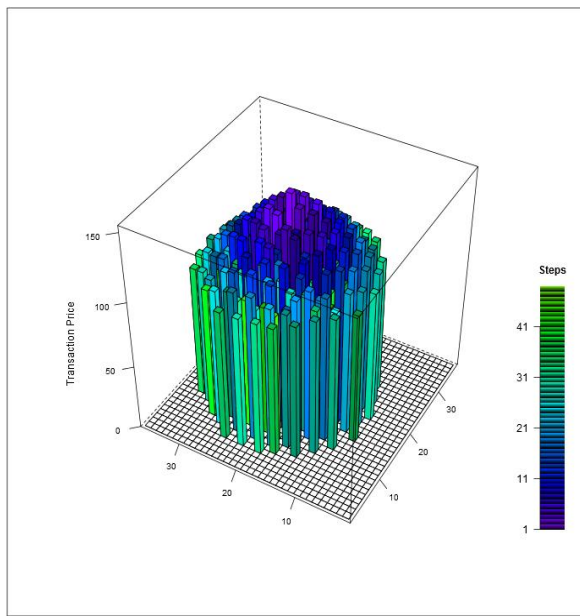
L0_WTP_AS



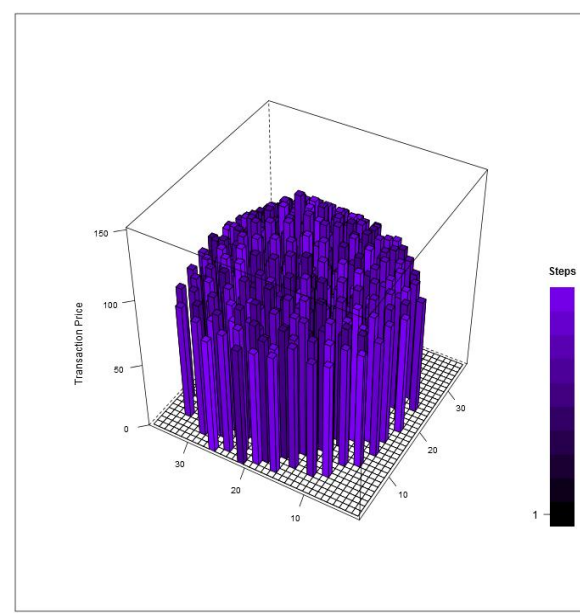
Spatio-temporal patterns of land rents

- Level 0

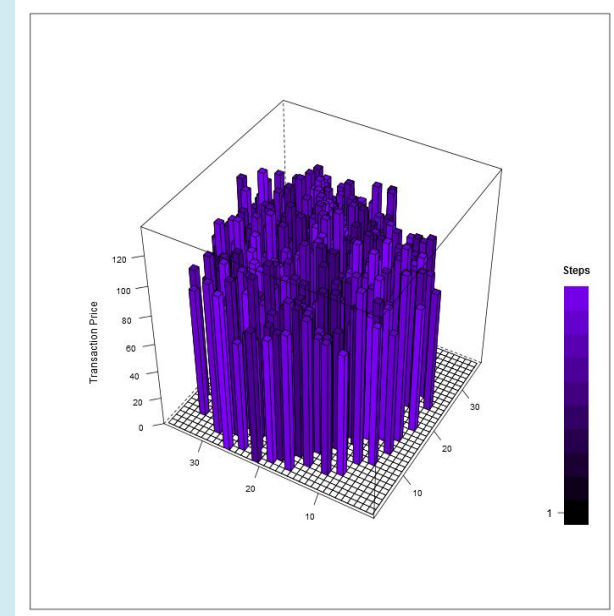
Original Model



L0_WTP_S



L0_WTP_AS



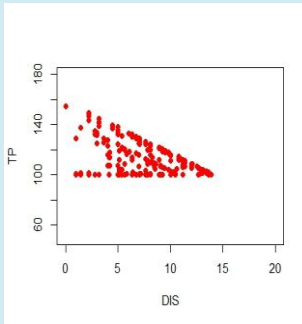
Points to note:

- Original model reveals clear land-rent gradient, positive relationship between budget and sales price, and value of OSA
- Spatial-only regression plus L0 (standard practice in econometric projections) reveals land-rent gradient but not income effect
- Spatial-plus-agent regression reveals income effects but not rent gradient

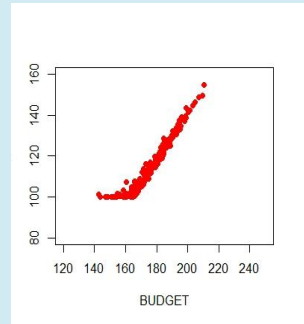
Land-use change and transaction prices patterns

- **Level 2**

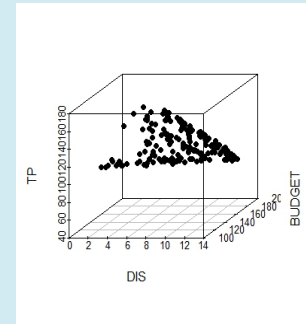
TP VS DIS



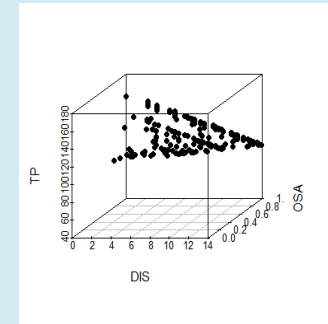
TP VS BUDGET



TP VS DIS & BUDGET

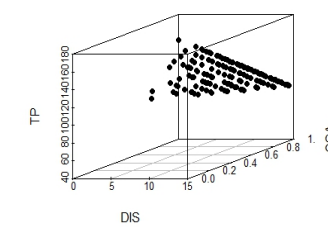
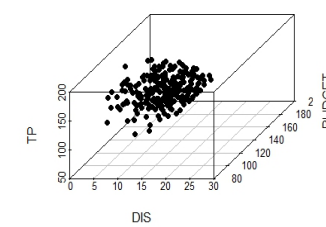
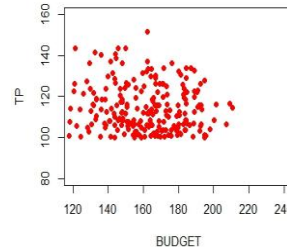
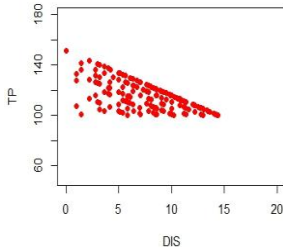


TP VS DIS & OSA

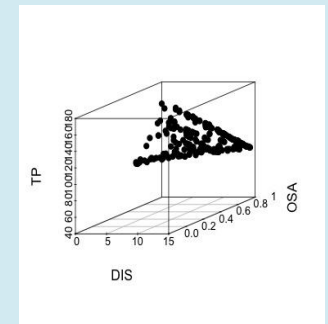
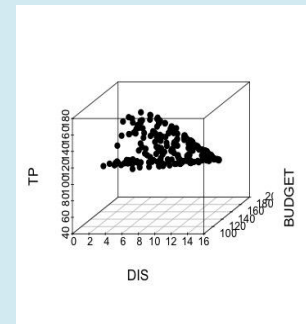
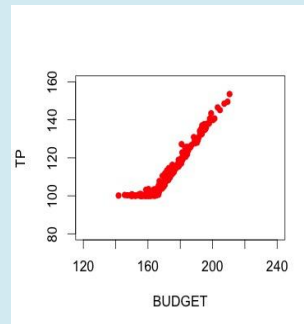
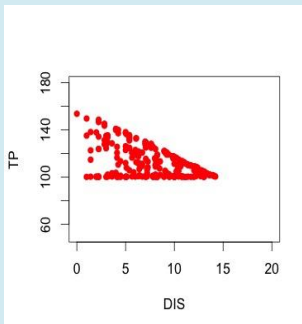


Original Model

L2_WTP_S



L2_WTP_AS



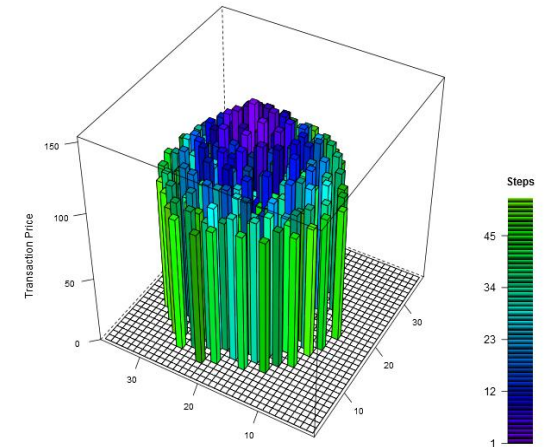
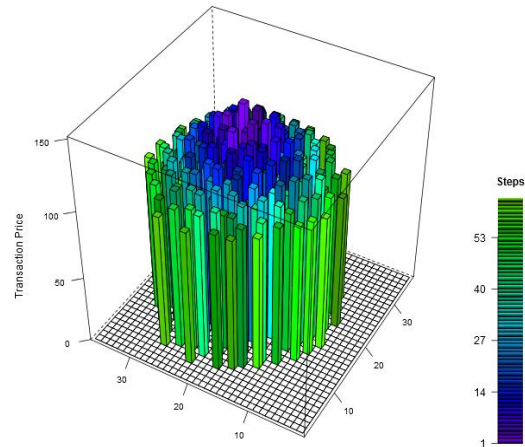
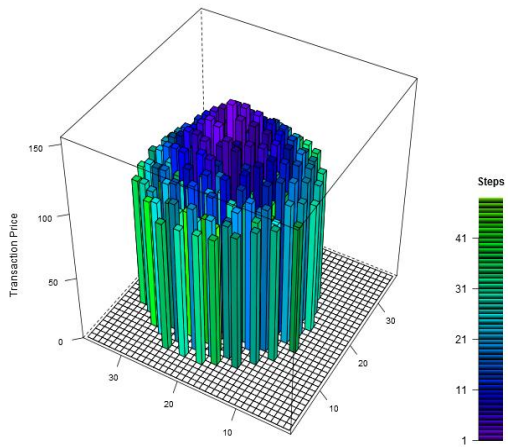
Spatio-temporal patterns of land rents

- Level 2

Original Model

L2_WTP_S

L2_WTP_AS



Points to note

- As expected, both L2 models reveal the land-rent gradient
- Only the spatial-plus-agent model reveals budget effects

Quantity of land-use change: Over-projected if no quantity constraint

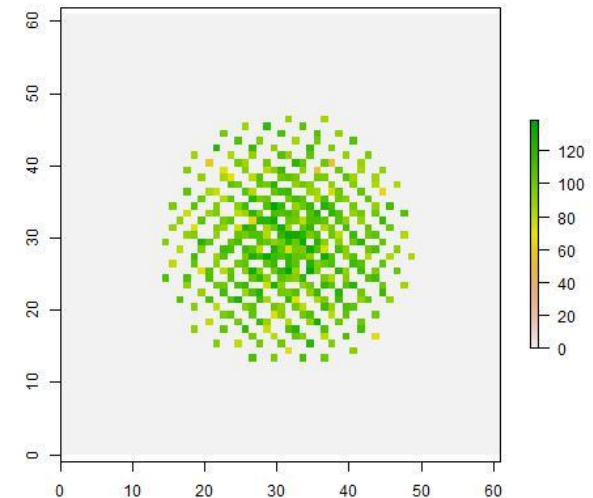
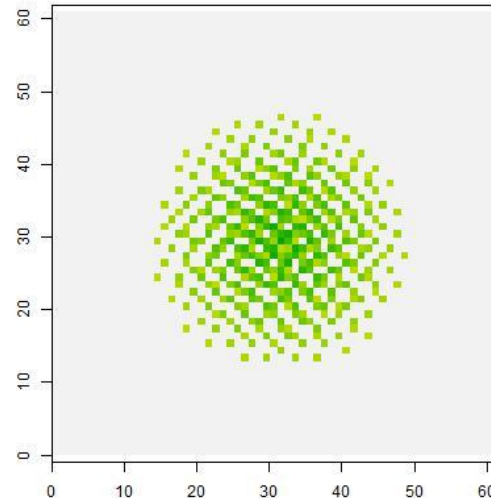
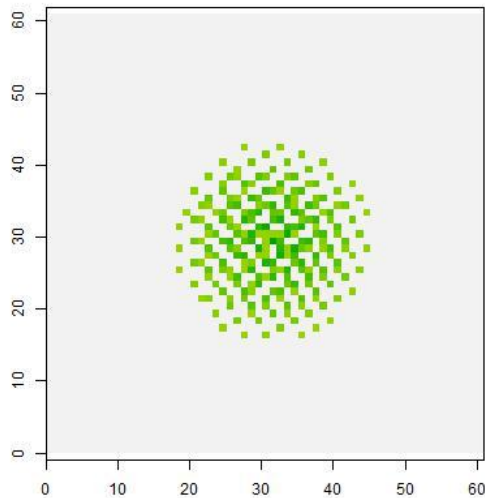
- Level 0

Level 0 of Land Use Change (LUC)

Original Model

L0_WTP_S

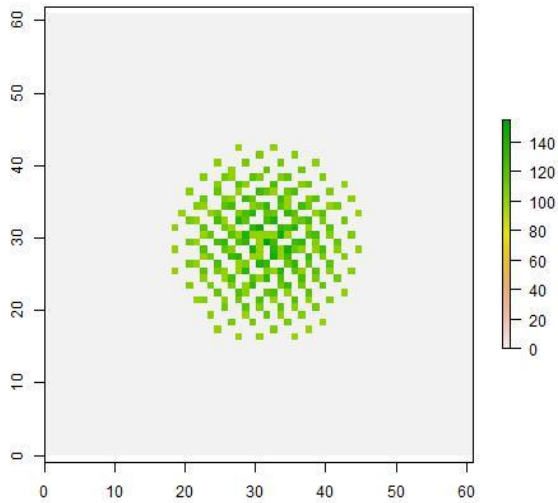
L0_WTP_AS



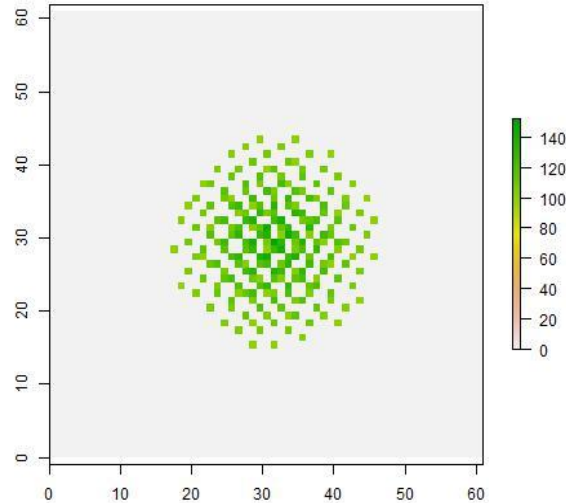
Quantity of land-use change: Fairly closely replicated!

- **Level 2**

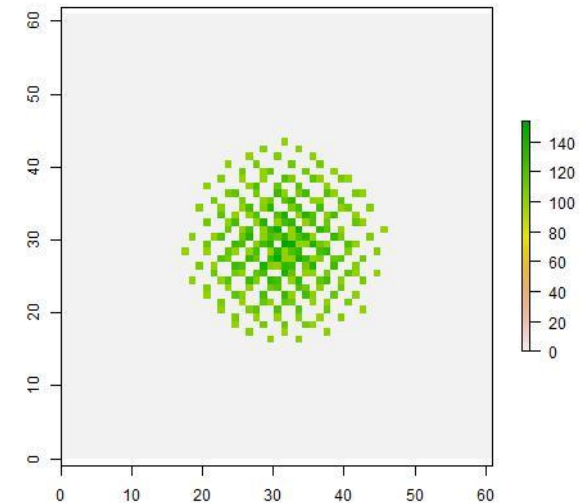
Original Model



L2_WTP_S



L2_WTP_AS



Economic metrics and measures of fragmentation

2

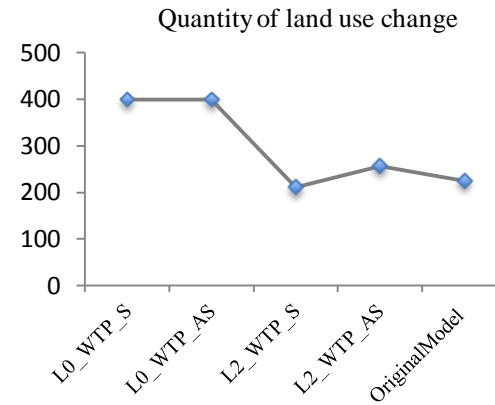
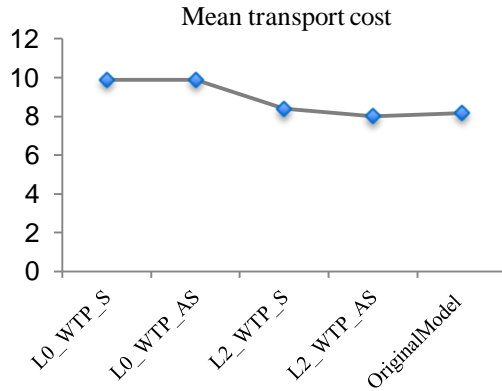
Key model output metrics from market levels, mean value and standard deviation

	\bar{C}_{tran}	Q	$\bar{T}p$	Tp_{max}	Tp_{min}	r_e^q	AI^q	LSI^q	CI^q
L0_WTP_S	9.90***	400***	103.24***	149.82***	76.53***	3.69***	0.11***	9.05***	0.10***
	0.09	0.00	1.02	2.27	5.04	0.15	0.02	0.15	0.01
L0_WTP_AS	9.90***	400***	100.23***	143.50***	55.93***	3.69***	0.11***	9.05***	0.10***
	0.09	0.00	0.65	5.12	5.92	0.15	0.02	0.15	0.01
L2_WTP_S	8.39***	211***	114.03***	149.82***	100.11***	1.87***	0.30***	7.29***	0.29***
	0.35	12.71	0.67	2.27	0.10	0.09	0.03	0.24	0.02
L2_WTP_AS	8.02***	257***	111.28***	159.44*	100.00*	1.80*	0.33*	7.00*	0.31*
	0.31	14.85	0.86	5.45	0.00	0.21	0.06	0.50	0.05
Original	8.18	225	112.94	159.98	100.01	1.76	0.34	6.97	0.31
Model									
	0.20	8.44	0.59	5.82	0.01	0.11	0.03	0.27	0.03

Mean transport cost (\bar{C}_{tran}); Quantity of converted land (Q); Mean transaction price ($\bar{T}p$); Maximum transaction price (Tp_{max}); Minimum transaction price (Tp_{min}); Quantity-controlled edge density (r_e^q); Quantity-controlled aggregation Index (AI^q); Quantity-controlled landscape shape index (LSI^q); Quantity-controlled contiguity index (CI^q)

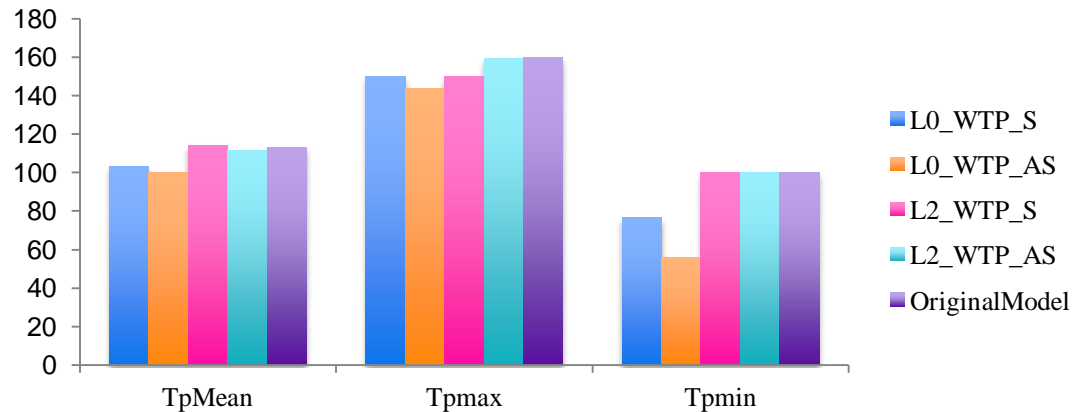
Points to note

- All models statistically significantly different from original landscape
- L2_WTP_AS differs least
- Questions in simulation world about whether statistical significance is relevant (population comparisons)

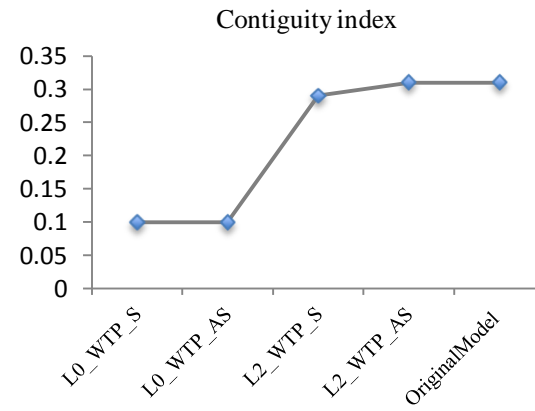
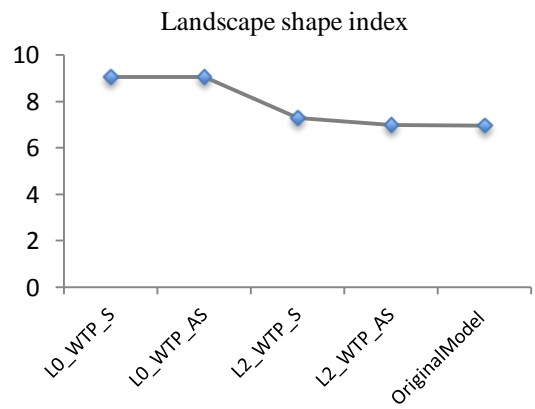
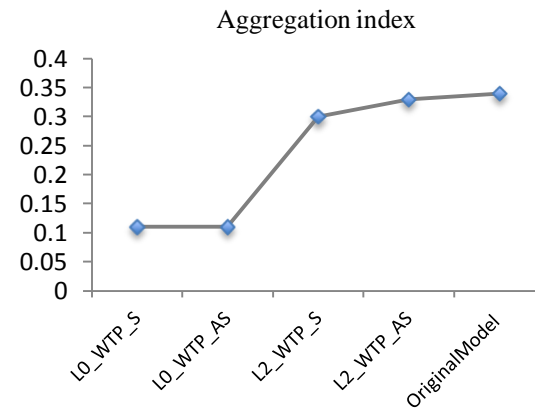
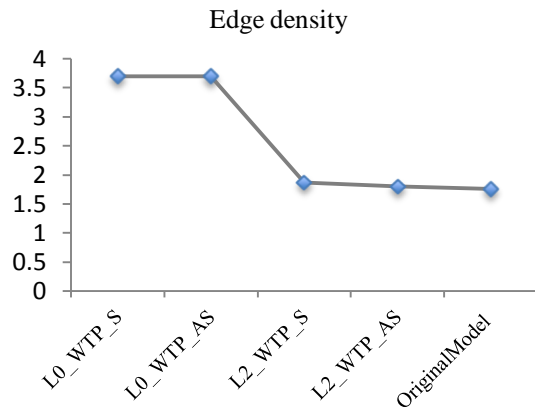


Overall Spread

Quantity-Controlled Sprawl



Economic Metrics



Fragmentation

Conclusions

- Hedonic regression with agents' characteristics
 - Combined with key market mechanisms



Reasonable degree of confidence for land-use change projection

Conclusions, cont.

- Hedonic regression without agents' characteristics
 - Standard suitability projection algorithms



Caveats/cautions for land-use change projection

Future research directions

- Test two additional analysis methods for a comparison of the landscape (map comparison plus regression)
- Perform additional analysis of the macro metrics, controlling for independent variables
- Evaluate two additional land-use change projection algorithms: parcel based, and lim-dep
- Include endogenous relocation mechanism

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